

**ARTICULATION AGREEMENT
OF**

**MOHAWK VALLEY COMMUNITY COLLEGE
MAJOR IN BUSINESS MANAGEMENT (A.A.S.)
WITH**

**UTICA COLLEGE
*MAJOR IN MANAGEMENT (B.S.)***

EFFECTIVE JANUARY 22, 2008

I. General Statement of Purpose:

Utica College agrees to articulate with Mohawk Valley Community College by providing opportunities for appropriately qualified students in MVCC's Business Management program (Associate in Applied Science Degree) to complete the Bachelor of Science in Management in the Department of Business and Economics.

II. Requirements and Terms:

- A.** Students who have completed an associate's degree and who have a cumulative average of 2.5 or above will be accepted into Utica College. Transfer student applicants who do not meet these criteria will be evaluated individually.
- B.** Students with an associate's degree are exempt from components I and II of Utica College's core requirements.
- C.** Students who transfer 30 credits of liberal arts and sciences with at least two courses in each of UC's three categories of component II core, including one lab science course, will be exempt from component II core, but not necessarily exempt from component I of core.
- D.** Students with at least 30 credits of liberal arts and sciences but fewer than two courses in any of the three areas or lacking a lab science must take whatever core courses are necessary to equal two in each area, including a lab science for component II, and must complete all of component I.
- E.** A bachelor of science requires that 60 of the 120 credits required for graduation be in the liberal arts.
- F.** Transfer credit will be given for courses with a grade of C or better with a maximum of 60 transfer credits given students with a MVCC associate of applied science degree in business management. Credit will be granted according to the appended list of equivalent courses or as general elective credit.

III. Benefits / Advantages

- A. MVCC students transferring with associate's degrees will have junior status and most will be able to receive a bachelor's degree in two years.
- B. The bachelor degree in management from Utica College is a Syracuse University degree.
- C. MVCC transfer students are eligible for scholarship and financial aid the same as continuing students.
- D. Utica College will provide housing in campus residence halls within the guidelines and practices governing availability of housing for continuing students.
- E. MVCC transfer students are eligible to participate in internships, externships, coops, field placements and study abroad opportunities open to continuing students.

This agreement will be reviewed in January of each academic year. Should either party desire to terminate this ARTICULATION AGREEMENT, notification shall be given to the other party in writing not less than six (6) months prior to the proposed date of termination.

Todd Hutton, Ph.D.
President
Utica College

Randall VanWagoner.D
President
Mohawk Valley Community College

Date: _____

Date: _____

Below are the transfer equivalents for MVCC major in business management and UC course requirements for the major in management. The equivalencies read left to right. An asterisk (*) denotes a major course requirement.

First Semester

MVCC Course

EN 101 English (3)
 AC 115 Accounting 1 (3)
 BM 129 Business Mathematics (3)
 Social Science Elective (3)
 IS 101 Introduction to Personal Comp. (3)
 ED 100 College Seminar (1)
 PE Physical Education (.5)

UC Course Equivalencies

ENG 101 Written Communication I (3)
 *ACC 201 Financial Accountin (3)
 Math Elective (3)
 Social Science Core (3)
 Free Elective (3)
 No Credit Given
 No Credit Given

Second Semester

MVCC Course

MA 115 Intermediate Math (4)
 BM 115 Principles of Macroeconomics (3)
 BM 120 Principles of Marketing (3)
 IS 102 Intermediate PC Operations (3)
 AC 116 Accounting 2 (3)
 PE Physical Education (.5)

UC Course Equivalencies

MAT Math Core (4)
 *ECN 141 Principles of Macro. (3)
 MKT Elective (3)
 Free Elective (3)
 *ACC 202 Managerial Accounting (3)
 No Credit Given

Third Semester

MVCC Course

EN 102 English 2 (3)
 BM Principles of Microeconomics (3)
 BM 250 Principles of Management (3)
 IS 200 Spreadsheet Concepts & Appl (3)
 Concentration Elective (3)
 PE Physical Education (.5)

UC Course Equivalencies

ENG 135 Introduction to Literature (3)
 *ECN 131 Principles of Microecon. (3)
 *MGT 101 Intro. to Contemporary Bus. (3)
 Free Elective (3)
 Management Elective (3)
 No Credit Given

Fourth Semester

MVCC Course

Natural Science Core (4)
 AC 131 Business Law (3)
 EN 150 Effective Speech (3)
 Concentration Elective (3)
 Concentration Elective (3)
 PE Physical Education (.5)

UC Course Equivalencies

Natural Science Core (4)
 BUL Elective (3)
 COM 103 Intro to Public Speaking (3)
 Management Elective (3)
 Management Elective (3)
 No Credit Given

MANAGEMENT MAJOR (Courses in bold will be complete upon transfer from MVCC with an A.A.S. in Business Management)

A) Major Course Requirements 45 credits hours. Each course is 3 credits..

ACC 201	Financial Accounting
ACC 202	Managerial Accounting
BUL 301	The Legal Environment of Business
Or	
ECN 346	Government and Economic Life
ECN 131	Principles of Microeconomics
ECN 141	Principles of Macroeconomics
ECN 241	Statistics
Economics Elective	Economics 300 or 400 level
FIN 333	Corporation Finance
MGT 101	Introduction to Contemporary Business
MGT 201	Principles of Business Management I
MGT 202	Principles of Business Management II
MGT 301	Intermediate Business Management
MGT 451	Advanced Principles of Management
Elective	300- or 400-level elective in Accounting, Economics, Finance, Management or Marketing
MAT 143 &144	Mathematical Analysis for Business and Economics I and II, or
or MAT 201	Calculus I

CONCENTRATION (12 Total Credit Hours)

- General Management (12)
- Human Resources Management (12)
- Marketing Management (12)
- Risk Management and Insurance (12)

SAMPLE UC COURSE SEQUENCE IN MANAGEMENT MAJOR WITH AN ASSOCIATES OF APPLIED SCIENCE DEGREE AND CORE COMPLETE UPON TRANSFER

Fifth Semester

MAT 143 Mathematical Analysis for Business and Economics I (3)
FIN 333 Corporate Finance (3)
ECN 241 Statistics (3)
MGT 201 Principles of Management I (3)
Liberal Arts Elective (3)

Sixth Semester

MAT 144 Mathematical Analysis for Business and Economics II (3)
MGT 202 Principles in Management II (3)
BUL 301 or ECN 346 Legal Environment of Business or Government and Economic Life (3)
Economics Elective 300/400 Level (3)
Liberal Arts Elective (3)

Seventh Semester

MGT 301 Intermediate Management (3)
Liberal Arts Elective (3)
Course in Concentration (3)
Course in Concentration – may have to be a liberal arts course (3)
Elective 300 or 400 level ACC, ECN, FIN, MGT, or MKT – may have to be ECN course (3)

Eighth Semester

MGT 451 Advanced Principles in Management (3)
Liberal Arts Elective (3)
Liberal Arts Elective (3)
Course in Concentration – may have to be a liberal arts course (3)
Course in Concentration (3)