

**ARTICULATION AGREEMENT  
OF**

**MOHAWK VALLEY COMMUNITY COLLEGE  
*MAJOR IN BUSINESS ADMINISTRATION (A.S.)***

**WITH**

**UTICA COLLEGE  
*MAJOR IN MANAGEMENT (B.S.)***

**EFFECTIVE AUG 1, 2007**

**I. General Statement of Purpose:**

Utica College agrees to articulate with Mohawk Valley Community College by providing opportunities for appropriately qualified students in MVCC's Business Administration program (Associate in Science degree) to complete the Bachelor of Science in Management in the Department of Business and Economics.

**II. Requirements and Terms:**

- A.** Students who have completed an associate's degree and who have a cumulative average of 2.5 or above will be accepted into Utica College. Transfer student applicants who do not meet these criteria will be evaluated individually.
- B.** Students with an associate's degree are exempt from components I and II of Utica College's core requirements.
- C.** Students who transfer 30 credits of liberal arts and sciences with at least two courses in each of UC's three categories of component II core, including one lab science course, will be exempt from component II of core, but not necessarily exempt from component I of core.
- D.** Students with at least 30 credits of liberal arts and sciences but fewer than two courses in any of the three areas or lacking a lab science must take whatever core courses are necessary to equal two in each area, including a lab science for component II, and must complete all of component I.
- E.** A bachelor of science requires that 60 of the 120 credits required for graduation be in the liberal arts.
- F.** Transfer credit will be given for courses with a grade of C or better with a maximum of 60 transfer credits given students with a MVCC associate's degree in business administration. Credit will be granted according to the appended list of equivalent courses or as general elective credit.

**III. Benefits / Advantages**

- A. MVCC students transferring with associate's degrees will have junior status and most will be able to receive a bachelor's degree in two years.
- B. The bachelor of science in management from Utica College is a Syracuse University degree.
- C. MVCC transfer students are eligible for scholarship and financial aid the same as continuing students.
- D. Utica College will provide housing in campus residence halls within the guidelines and practices governing availability of housing for continuing students.
- E. MVCC transfer students are eligible to participate in internships, externships, coops, field placements and study abroad opportunities open to continuing students.

This agreement will be reviewed in January of each academic year. Should either party desire to terminate this ARTICULATION AGREEMENT, notification shall be given to the other party in writing not less than six (6) months prior to the proposed date of termination.

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Todd Hutton, Ph.D.  
President  
Utica College

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Randall VanWagoner.D  
President  
Mohawk Valley Community College

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Below are the transfer equivalents for MVCC majors in business administration and UC course requirements for the major in management. The equivalencies read left to right. An asterisk (\*) denotes a major course requirement.

***First Semester***

MVCC Course

Social Science Core (3)  
 Math (4)  
 EN 101 English (3)  
 AC 115 Accounting 1 (3)  
 IS 101 Computer Appl & Concepts 1 (3)  
 ED 100 College Seminar (1)  
 PE Physical Education (.5)

UC Course Equivalencies

Social Science Core (3)  
 Math Core (4)  
 ENG 101 Written Communication I (3)  
 \*ACC 201 Financial Accounting (3)  
 CSC 117 Microcomputers & Software (3)  
 No Credit Given  
 No Credit Given

***Second Semester***

MVCC Course

MA Math (4)  
 IS 102 Computer Appl. & Concepts 2 (3)  
 AC 116 Accounting 2 (3)  
 EN 102 English II (3)  
 BM 115 Principles of Macroeconomics (3)  
 PE Physical Education (.5)

UC Course Equivalencies

Math Core (4)  
 Free elective (3)  
 \*ACC 202 Managerial Accounting (3)  
 ENG 135 Introduction to Literature (3)  
 \*ECN 131 Principles of Macro. (3)  
 No Credit Given

***Third Semester***

MVCC Course

BM Principles of Microeconomics (3)  
 Elective (3)  
 Natural Science (4)  
 BM 120 Principles of Marketing (3)  
 Social Science (3)  
 PE Physical Education (.5)

UC Course Equivalencies

\*ECN 141 Principles of Microecon. (3)  
 Free Elective (3)  
 Natural Science Core (4)  
 MKT elective (3)  
 Social Science Core (3)  
 No Credit Given

***Fourth Semester***

MVCC Course

Elective (3)  
 Natural Science (4)  
 MA 110 Elementary Statistics (3)  
 AC 131 Business Law (3)  
 Restricted Elective (3)  
 PE Physical Education (.5)

UC Course Equivalencies

Free Elective (3)  
 Natural Science Core (4)  
 \* MAT 112 Statistics (3)  
 BUL elective (3)  
 2 credits given because of the  
     60 transfer credit maximum  
 No Credit Given

**UTICA COLLEGE MANAGEMENT MAJOR (Courses in bold will be complete upon transfer from MVCC with an A.S. in Business Administration)**

<b>ACC 201</b>	<b>Financial Accounting</b>
<b>ACC 202</b>	<b>Managerial Accounting</b>
BUL 301	The Legal Environment of Business
<b>ECN 131</b>	<b>Principles of Macroeconomics</b>
<b>ECN 141</b>	<b>Principles of Microeconomics</b>
<b>ECN 241</b>	<b>Statistics*</b>
Economics Elective	Economics 300 or 400 level
FIN 333	Corporate Finance
MGT 101	Introduction to Contemporary Business
MGT 201	Principles of Business Management I
MGT 202	Principles of Business Management II
MGT 301	Intermediate Business Management
MGT 451	Advanced Principles of Management
Elective	300 or 400 level elective in ACC, ECN, FIN, MGT, MKT, or RMI
MAT 143 &144 or Mat 201	Mathematical Analysis for Bus & Econ I & II or Calculus I**

**CONCENTRATION (12 Total Credit Hours)**

General Management  
Human Resources Management  
Marketing Management  
Risk Management and Insurance

\* Students from MVCC will transfer in the equivalent of MAT 112, which will substitute for ECN 241.

\*\* Students from MVCC who complete the MA 139-140 sequence or the MA 150-140 sequence will be considered to have completed this requirement.

**SAMPLE UC COURSE SEQUENCE IN MANAGEMENT MAJOR WITH AN  
ASSOCIATE IN SCIENCE DEGREE AND CORE COMPLETE UPON TRANSFER**

***Fifth Semester***

MGT 101 Introduction to Contemporary Business (3)

BUL 301 The Legal Environment of Business (3)

MAT 143 Mathematical Analysis for Business and Economics I, or Liberal Arts Elective (3)

ECN Elective (3)

Liberal Arts Elective (3)

***Sixth Semester***

MGT 201 Principles of Business Management I (3)

MAT 144 Mathematical Analysis for Business and Economics II, or Liberal Arts Elective (3)

FIN 333 Corporate Finance (3)

Liberal Arts Elective (3)

Liberal Arts Elective (3)

***Seventh Semester***

MGT 202 Principles of Business Management II (3)

Business Elective (3)

Course in Concentration (3)

Course in Concentration (3)

Liberal Arts Elective (3)

***Eighth Semester***

MGT 301 Intermediate Business Management (3)

MGT 451 Advanced Principles of Management (3)

Course in Concentration (3)

Course in Concentration (3)

Liberal Arts Elective (3)